



Software Solutions to manage
Land Rights & Infrastructure Assets

Product Specialist

COMPANY SUMMARY

Are you ready for an exciting career with a technology firm that is working on cutting-edge products that continually sets the bar for the competition to follow?

Then come join the geoAMPS team and be part of a software-product organization that has a fun culture, great work atmosphere and amazing growth potential. We are currently seeking energetic, tech-savvy individuals to hire as a **Product Specialist** for our office in Powell, Ohio, and we would love to talk with you about your work experience and career objectives.

geoAMPS is the market leader in providing software solutions to manage land rights and infrastructure assets. geoAMPS was founded on a simple notion: offer the best technology solutions while forming lasting relationships with our clients. We are pushing the industry forward by bringing state-of-the-art technology, increased communication and quicker project completions for our customers.

JOB SUMMARY

Product Specialists are members of geoAMPS Business Analysis team who are responsible for all aspects of product demonstrations for prospective and current clients. Through collaboration with other department team members, these individuals prepare demonstration instances for all geoAMPS product(s) & platform(s), participate in pre-demo discussions, gather and analyze demonstration requests, conduct demonstrations, lead client training sessions, and assist with client facing documentation.

PRIMARY RESPONSIBILITIES

- Conduct demonstrations both remotely and onsite as requested by prospects (up to 15% travel required)
- Lead current client training sessions both remotely and onsite as requested by clients (up to 15% travel required)
- Analyze demonstration requests, document implementation needs, and prepare for demonstrations
- Lead pre-demo discussions
- Serve as a subject Matter Expert in geoAMPS Products & Platforms
- Continual knowledge gathering of the industries served by geoAMPS products, as well as the processes involved, through independent research & requested knowledge transfer sessions
- Assist with external and internal documentation
- Develop demonstration scripts

- Configure demo instances for all geoAMPS product(s) & platform(s)
- Identify, document, and communicate enhancements for demo instances
- Research and stay on top of industry trends, updates, and requirements

SKILLS/EXPERIENCE

- Comfortable working with and demonstrating business usage of technical products, including tablets and mobile devices
- Ability to confidently, effectively and enthusiastically perform product demonstrations and training
- Comfortable leading presentations for, and facilitating discussions with, an audience
- Strong analytical skills; ability to solve complex problems and think on your feet
- Excellent interpersonal skills & positive, 'can-do' attitude
- Excellent verbal and written communication skills
- Extremely detail-oriented
- Independent worker to self-motivate and self-learn
- Desire to be part of, and contribute to, a fast-paced, high energy environment while maintaining a calm demeanor when under pressure

EDUCATION

- Undergraduate degree in Communications, IT/Business or related field preferred
- H1B visa sponsorships are not available at this time

WHAT IS IN IT FOR YOU

- Being an integral part of a dynamic, growing company that is well-respected in its industry
- Competitive pay based on experience
- Medical, dental and life-insurance benefits

***You must be legally entitled to work in the United States in order to apply for this position. geoAMPS is an equal opportunity employer.**